

## Profile



**The Customer:**  
Health First

**Application:**  
NetMRI

**Challenges:**

- The team lacked the manpower to check all configurations manually

**Solution:**

- NetMRI
- Policy Management

**“I didn’t see anything comparable to NetMRI in terms of automated consistency checking. That capability is like adding another guy on our team that we don’t have to feed or keep cool.”**

*Mark Davidson, Senior Network Engineer*

## The Customer

On Florida’s Space Coast, Health First is the face of health care. Three not-for-profit hospitals—Cape Canaveral Hospital in Cocoa Beach, Holmes Regional Medical Center in Melbourne, and Palm Bay Community Hospital in Palm Bay—form the core of Health First’s family in Brevard County. In addition, 60 clinics provide care throughout the region.

A small team of network engineers maintains consistency across all locations and approximately 7,000 network devices.

“We’re moving toward being paperless at every site, so uptime is essential for accessing medical records,” said Mark Davidson, senior network engineer. “We don’t have a lot of time to check ourselves. We have to make every minute count when we work. If someone leaves something out of a configuration, then the switch will act differently and impact uptime.”

## The Challenge

Inevitably, the team lacked the manpower to check all configurations manually—especially with frequent changes such as new clinics and services. “A lot of our time was tied up in being reactive, instead of proactive,” Davidson said.

## The Solution

Davidson recalled learning about NetMRI at VoiceCon. The solution enables IT staff to maintain consistent configurations across all devices, and quickly identify and solve potential issues with routing, subnets, VoIP, VLANs and other areas.

“I didn’t see anything comparable to NetMRI in terms of automated consistency checking,” Davidson said. “That capability is like adding another guy on our team that we don’t have to feed or keep cool.”

Health First also chose to implement the Policy Management Module and IP Telephony for Cisco. The Policy Management Module automatically detects configuration changes and deviations from policy, allowing Health First to ensure that configurations stay consistent with company and industry best practices.

IP Telephony for Cisco automates data collection across the entire infrastructure, proactively simplifying voice management, improving service quality and reducing risk.

Within an hour of taking NetMRI out of the box, Davidson had it up and running on his own. Use of the solution proved likewise simple for the entire team. “The product is so straightforward. It’s intuitive, so we have not needed any training so far.”

## The Result

Previously, engineers assessed the configurations of individual network devices by hand. With NetMRI, Health First automates the process of evaluating devices for configuration consistency. The solution scans the network every night and reports on any changes. Network engineers begin their days by looking at the network scorecard in NetMRI, which provides a high-level view of overall network performance. They can then drill down for more detail on any issues.

As IT staff go about their days, NetMRI continuously gathers data and remains on the lookout for changes. The team receives alerts, allowing them to troubleshoot issues immediately.

NetMRI also automatically restores configurations according to Health First's standards. To date, the solution has proven very valuable in several situations where switches failed. NetMRI retains those configurations, allowing the team to restore them as needed.

"Before, we would have restored configurations manually, or someone would need more training to use another product. That's too much work," Davidson said.

At anytime, the staff can run real-time or historical reports on general performance or specific aspects. Davidson regularly provides a link to show the department head the status of the network. The team also looks at historical data to identify trends, and then take steps to proactively protect the network to avoid incidents.

At once, NetMRI enables the Health First team to be more proactive, while also reducing the amount of time staff spend maintaining configurations. "NetMRI is the first place we go when we discover something is acting up," Davidson said. "It quickly provides more detail about the devices involved. In some cases, that has saved us a few hours of diagnosis time."

The level of automation also impresses Davidson, even down to filling out "Help" emails that automatically go to Infoblox. "You buy this tool to save you time, and it continues to do so," he said.

Without NetMRI, Davidson feels the small team would otherwise have needed to grow to meet demand and frequent organization change. "NetMRI is that other person on the team, which costs considerably less than adding another person," he said. Most significantly, the Health First team notes downtime decreases in this uptime-critical environment. "Uptime has definitely improved with NetMRI," Davidson said. "Since acquiring NetMRI three years ago, we have not had any configuration-related events."

Looking ahead, the organization expects to improve the quality of its Voice-over-Internet Protocol network with the IP Telephony for Cisco module. IT staff are proactively alerted about issues, and can access detailed information to identify the source of problems.

### About Infoblox

Infoblox (NYSE:BLOX), headquartered in Santa Clara, California, delivers network control solutions, the fundamental technology that connects end users, devices, and networks. These solutions enable more than 7,000 enterprises and service providers around the world to transform, secure, and scale complex networks. Infoblox ([www.infoblox.com](http://www.infoblox.com)) helps take the burden of complex network control out of human hands, reduce costs, and increase security, accuracy, and uptime.