

CASE STUDY

Cable & Wireless Panamá Defends Against DNS-Based Attacks to Become #1 in Customer Satisfaction

THE CHALLENGE

Counteracting Cyberattacks Targeting the Customer Network

Cable & Wireless Panamá had a legacy solution that combined F5 and BlueCat products in its wireline division. Over a period of a month, that division was receiving customer complaints because several attacks originating in Asia had taken down the customer-facing network for 20 minutes to an hour at a time, dropping customer experience below acceptable levels. When the attacks peaked on Mother's Day, Infoblox partner Soluciones Seguras, which manages the service provider's internal security, convinced Hugo Aquino, the company's Vice President of Customer Support, Panama, that Infoblox was the answer.


THE SOLUTION

Enhanced Control and Security

Aquino quickly deployed an Infoblox Grid architecture, consisting of nine security-hardened appliances and running Infoblox DNS firewall and Advanced DNS Protection. DNS firewall detects and blocks outbound malware communications and Advanced DNS Protection allows networks to continue to function during denial-of-service attacks by dropping attack traffic while allowing legitimate traffic to flow.

The Infoblox solution put a quick stop to customer complaints about outages in the wireline network, but that network's mobile counterpart— which was running BIND on Solaris hardware—began to experience the same kind of outages. Technicians from the mobile group raised the alarm that their BIND servers and firewalls weren't stopping the attacks and asked if it was possible to integrate all of the traffic from mobile—which accounts for 80% of the service provider's total traffic—onto the Infoblox platform.

The decision was made in March to act on the request, and Soluciones Seguras designed an architecture that was divided into blocks—one for wireline and one for mobile. If one block had problems, the other would act as its backup.



In one of our provinces, we had been having complaints about how long it took pages to load. Those complaints dropped by half because we put an Infoblox box close to the province.”

Hugo Aquino
Vice President of Customer Support,
Cable & Wireless Panamá

A key step in the integration was the migration of DNS data from the BIND servers. Aquino's team, Infoblox, and Soluciones Seguras set a date for the cutover, planned this phase of the project carefully, reviewed the plan, spent two days performing the final integration, and then tuned the system in production—without any complaints from end users.

THE RESULT

Protecting Network from DNS-Based Attacks and Reducing Customer Impact

"I'm happy with the process," says Aquino, "from the sale to the implementation to the support." He's also happy with the ease with which the Infoblox Grid allows his team to perform what were once time-consuming and error-prone processes, such as distributing changes and upgrades. "Things that used to take hours now take about 30 minutes," he says. "It even gives us recommendations about how to improve the memory usage of our platform. I'm confident that the Infoblox solution is perfect for our needs."

Infoblox has enabled Cable & Wireless Panamá to resolve incidents that were happening repeatedly, and the service provider now has excellent protection from DNS-based attacks, better up time, and fewer complaints. The telecom service provider also plans to use Reporting and Analytics to learn more about the number and type of attacks it is getting.

Aquino notes, "The Infoblox solution helped Cable & Wireless Panamá achieve its goal of being number one in customer satisfaction. Service incidents from DDoS attacks have been cut in half, and customer complaints about lengthy page load times have been significantly reduced."

In addition, Cable & Wireless has found that the Grid has given them the ability to distribute servers to decrease latency, improving customer experience at the edges of the net. "In one of our provinces, we had been having complaints about how long it took pages to load. Those complaints dropped by half because we put an Infoblox box close to the province."

"We didn't even have to acquire any new appliances," says Aquino. "We used the ones we already had on the wireline network to handle both workloads. This has worked for us, and believe me, the solution has been fault tolerant. It was not just the right decision to do this platform renewal—it was one of our most important decisions."

Customer: Cable & Wireless Panamá
Industry: Telecom Service Providers
Location: Panama City, Panamá

OBJECTIVES:

- Resolve customer outages lasting from 20 minutes to 1 hour
- Protect against denial-of-service attacks
- Improve network performance and thus customer satisfaction

RESULTS:

- Expanded protection against DDoS attacks
- 50% improvement in customer service incidents
- Greater insight into the number and type of DNS-based attacks

PRODUCTS:

- NIOS DDI
- Advanced DNS Protection



Infoblox unites networking and security to deliver unmatched performance and protection. Trusted by Fortune 100 companies and emerging innovators, we provide real-time visibility and control over who and what connects to your network, so your organization runs faster and stops threats earlier.

Corporate Headquarters
2390 Mission College Blvd, Ste. 501
Santa Clara, CA 95054

+1.408.986.4000
www.infoblox.com